



Builder-Realty Council Cooperation Guidelines

Builders and Real Estate Brokers Working Together

Purchaser: _____ Date: _____

1st Registration _____

Re-registration _____

- | | |
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| <p>I. The Real Estate Broker must register the Purchaser on:</p> <ul style="list-style-type: none"> <input type="checkbox"/> 1st visit to Sales Center <input type="checkbox"/> 2nd visit to Sales Center <input type="checkbox"/> Via Website <input type="checkbox"/> _____ <p>II. In addition, the Broker must:</p> <ul style="list-style-type: none"> <input type="checkbox"/> Be present at signing of purchase agreement <input type="checkbox"/> Arrange the loan application <input type="checkbox"/> Attend the closing <input type="checkbox"/> _____ <p>III. The Broker is protected against a direct sale by the Builder at this location for _____ days. After that, the relationship must be re-established in writing by re-registering the Purchaser.</p> <p>IV. Any dispute arising among Brokers shall be resolved by the Brokers involved through their individual Realtor Boards.</p> <p>V. Mediation Services are available through the BRC for its membership at the sole expense of the parties involved.</p> | <p>VI. Builder acknowledges a single price policy that is consistent whether or not a co-op is paid.</p> <p>VII. The selling Broker's commission will be _____ % of the:</p> <ul style="list-style-type: none"> <input type="checkbox"/> Base Price <input type="checkbox"/> Total Contract Price <input type="checkbox"/> _____ <p>VIII. Builder's sales staff is prepared and trained to:</p> <ul style="list-style-type: none"> <input type="checkbox"/> Show the Purchaser the product, answer all questions, and communicate directly with the Purchaser and Broker as necessary. <input type="checkbox"/> Write the contract on Builder's forms, prepare change orders, discuss and facilitate financial programs, deal with commitments, and schedule closing. <p>IX. Registration is valid for:</p> <ul style="list-style-type: none"> <input type="checkbox"/> This community only <input type="checkbox"/> All builder's communities <p>X. Broker is representing Buyer as:</p> <ul style="list-style-type: none"> <input type="checkbox"/> Transaction Broker <input type="checkbox"/> Buyer's Agent |
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Builder: _____
(PLEASE PRINT)

Real Estate Co.: _____
(PLEASE PRINT)

Builder's Sales Rep.: _____
(PLEASE SIGN & PRINT NAME)

Broker: _____
(PLEASE SIGN & PRINT NAME)

Community Location(s): _____

Co. Address: _____

Builder's Sales Office Phone: _____

Broker's Office Phone: _____

A commission will be paid, provided these guidelines are followed.

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www.BRCdenver.com